



INFOTECH

Excellence Delivered

Technology Presentation

Version 1.0



World-class Premier Business and Technology Services Company

Taking innovation to a new level with years of IT experience along with forward thinking, SEAL Infotech is truly committed to help its world-wide customers in business technology consulting, digital transformation, implementation and technical support throughout the life-cycle of your technology investment.

▶ Innovation

It is vital for any progressive organization to succeed, that they to partner with a trusted innovative technology provider.

▶ Transformation

Equipped with resources that have the latest technical expertise to help your business transform and grow.

▶ Automation

Improving efficiency and minimizing human intervention in processes by leveraging the latest innovative solutions.

COMPANY OVERVIEW

- **A UAE based corporation established in 2002**
- **Regional HQ in Dubai with offices in India, Singapore, Hong Kong, Casablanca and London**
- **A Global, Award winning, full SAP Solution and Services Partner**
 - Strategy Consulting - SAP strategy and program development, Enterprise systems strategy and portfolio management, Supply Chain Planning, eProcurement, Business Intelligence and Portals
 - SAP Implementation - Services Solution design, application development, application management, hosting and outsourcing
 - Specialists in SAP solutions - SAP ERP, S/4HANA, CRM, SCM, SRM, Ariba, SEM, BW, NetWeaver (PI/XI, Portals, MDM, AS ABAP, AS JAVA), xMII, xLPO, Retail All in One, Simple Finance, Manufacturing All in One.
- **Extensive industry experience across 16 verticals**
- **100% successful SAP implementation track record**
- **SAP Solution Centers in North America, Dubai & India**
- **Employees – 200+ globally**



VISION, MISSION & VALUES

VISION

To become a global leader in delivering excellence through innovative technologies and the latest digital solutions.

MISSION

To be the most trusted one-stop technology and management consultancy provider, constantly and effectively meeting customers' challenges by bringing forth new ideas, solutions and path-breaking innovations.

VALUES

Passion, Integrity, Innovation and Commitment to our Customers – these are our core values that are deep rooted in our organization's work culture, uniting us across geographies.

Our Ever-Evolving Success Stories

Projects Delivered

○ **400**

Professional Business Consultants

○ **500+**

Global Customers

○ **250+**

Customer Satisfaction

○ **>95%**

Industry Solutions

○ **25+**

Cost and Time Saving

○ **>70%**

AWARDS & RECOGNITIONS



TECHNOLOGY SERVICES



BI & Analytics Solutions



Enterprise Mobility Solutions



Enterprise Application Services



AI & IoT Solutions



Application Management Services



Advisory Services



Custom Application Development



Mobile Application Development



Ecommerce Platform Development

GLOBAL DEVELOPMENT CENTER (GDC):

- Well defined Service Level Agreements (SLAs) for managing projects
- Focusing on best technical team and start-of-art knowledge
- Time-bound and cost-effective solutions for global challenges
- Centers of Excellence (CoE) shares productivity
- Seamless integration with your development strategy for achieving increased customer satisfaction
- Saves substantial Management Overhead by optimized operations model

OURSOURCE PROJECT:

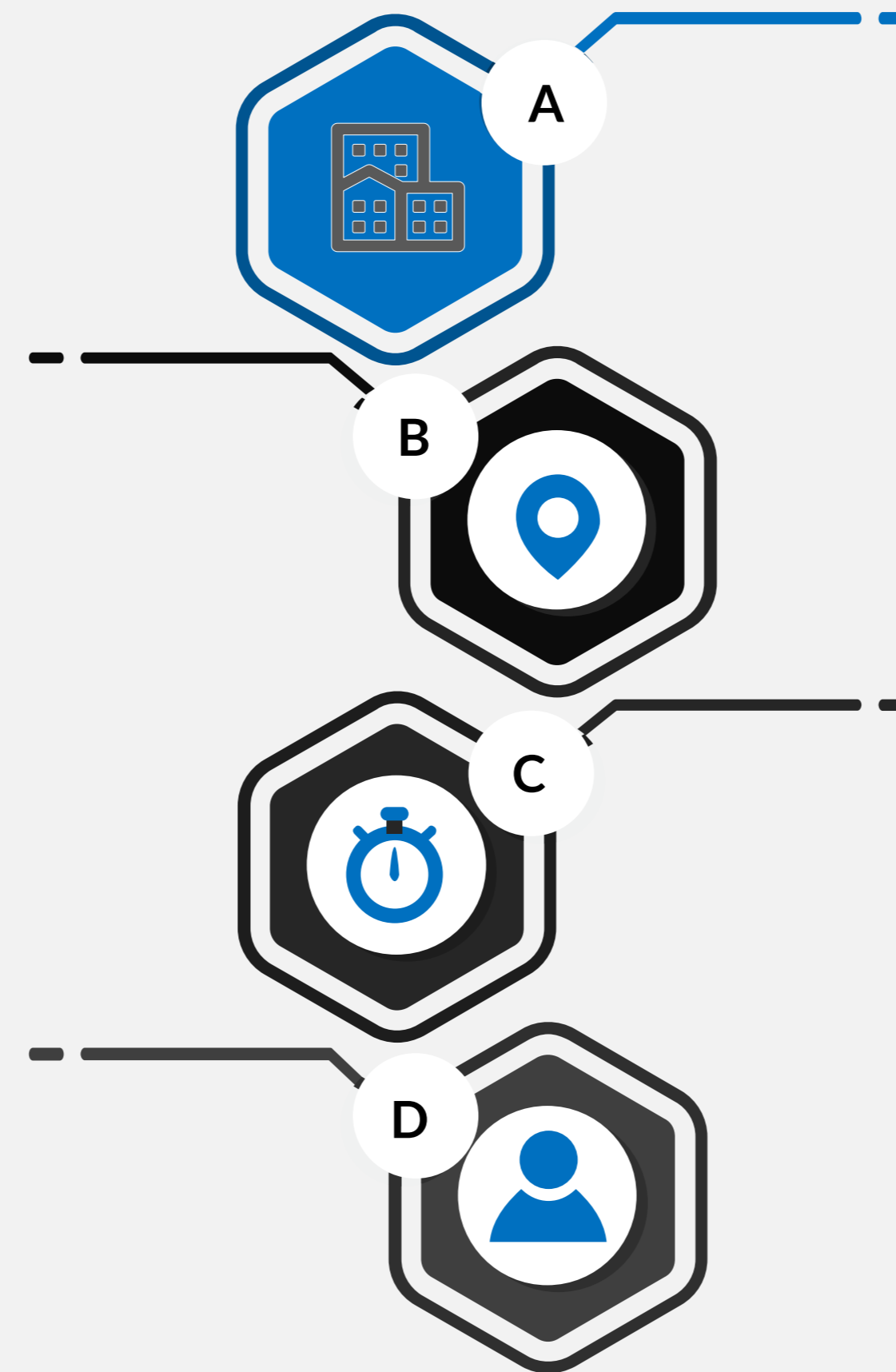
- Faster access to high quality solutions delivered through professional & technical team
- On-time (time-bound) project delivery by a sustained and seasoned technical team
- Core business and target market focus will be maintained at every level of engagement

OFFSHORE DELIVERY CENTER:

- Technology and Talent scalability and stability
- Service Quality excellence through dedicated team and their technical expertise
- Technology innovation and operation optimization through established and proven best industry practices
- Cost-effective, optimal and efficient delivery solutions

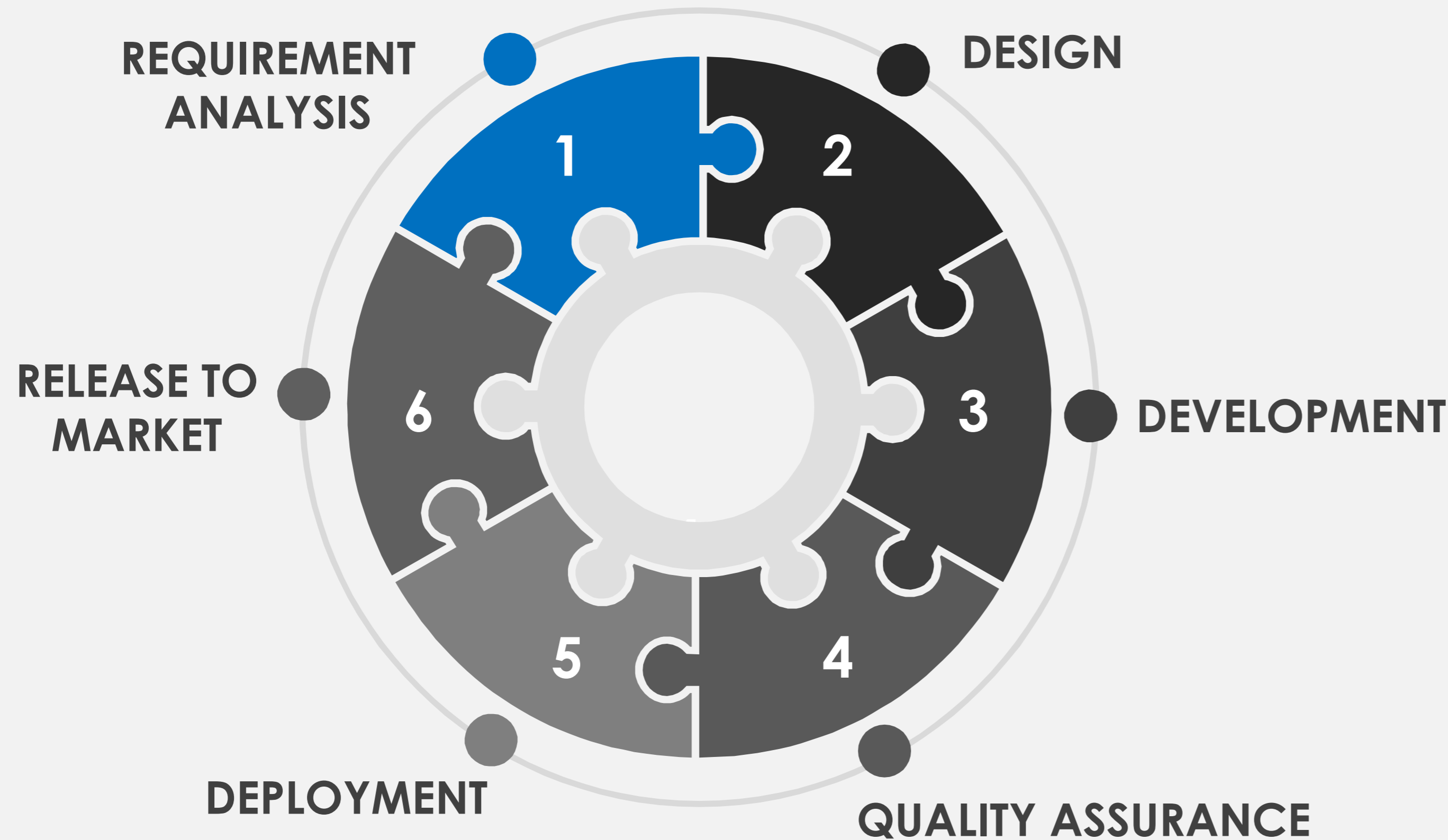
AUGMENTATION OF STAFF:

- Quick access to qualified and highly knowledgeable technical staff
- Agile resource management
- Seamless integration with existing team



| | | SERVICE MANAGEMENT | PROJECT MANAGEMENT | RESOURCE MANAGEMENT |
|----------|-----------------------|--|--|--|
| 1 | MATURITY LEVEL | EFFICIENCY | EFFECTIVENESS | TRANSFORMATIONAL |
| 2 | TECHNOLOGY MANAGEMENT | Designing, developing and delivering IT Services | Designing, developing and delivering Technology initiatives | Aligning resource's priorities to business requirements |
| 3 | USER BENEFIT | Consistently evolving the services to meet the user requirements | Sequencing the projects to meet the business needs of the organization | Planning and budgeting with primarily focusing on effective utilization of resources |
| 4 | BUSINESS BENEFIT | Developing and meeting the SLAs to improve the performance | Consistently evolving the capabilities to deliver innovation at every level of project development | Continuously evolving to innovate and add the business value |

Every organization needs a well-defined strategy with specific services, and a framework that can act as an investment enablers for decision-making and services being developed further for the organization.
 This framework becomes the key as part of enterprise architecture.



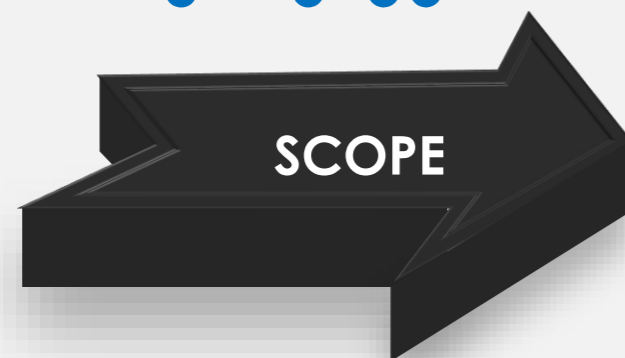
**AGILE DEVELOPMENT
METHODOLOGY**

AGILE DEVELOPMENT METHODOLOGY:

- Customer satisfaction is achieved by rapid, consistent delivery of useful technologies
- People engagement are emphasized rather than process and tools. Customers and technical team involved are constantly communicating with each other
- Agile methodology has an adaptive approach that is able to respond to the ever-changing needs of the customers.
- Direct communication and consistent feedback/ reviews from customers has no space for any guesswork in the framework.

ABSTRACT

- Concise and summarize the objectives
- Synopsis of the processes used to develop objectives
- Define mission and vision
- Outline target audience

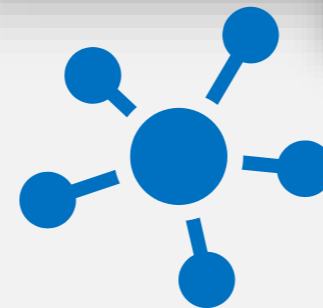
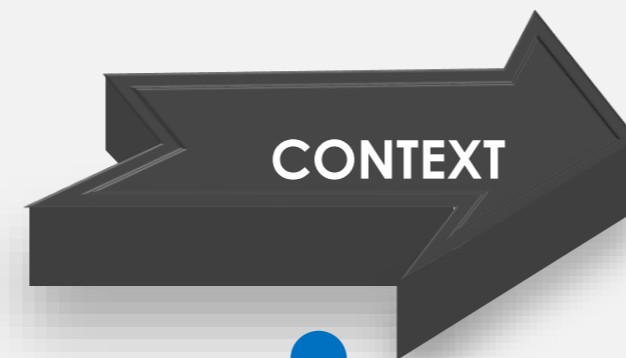


SCOPE

- Create GAP analysis (identify strengths and weaknesses, plans, procedures, etc)
- Internal assessments
- Industry analysis and trends with metrics

CONTEXT

- Business drivers
- Strategic business objectives, priorities
- Roadmap with goals to be achieved
- Organizations current and target metrics to be achieved



INITIATIVES

- List of IT initiatives and projects needed to achieve the end targets
- Statements of IT decision-making and implementations

REVIEW

- Assess the organization's progress in meeting the project goals as per IT plan
- Identifying which goals were met and those not met
- List of challenges to meeting the other goals



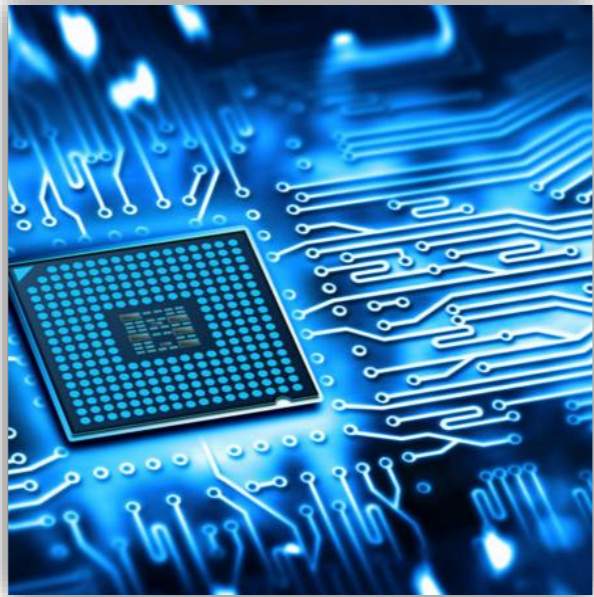
CERTIFIED PARTNER NETWORK



INDUSTRIES EXPERTISE



Food & Beverages



Hi-Tech



Chemicals



Automotive



Energy, Utilities & Mining



Oil & Gas



Consumer Products



Healthcare/ Pharma



Retail



FMCG, Wholesale & Distribution



Banking



Logistics & Transportation



Manufacturing



Government



Travel & Tourism



Information Technology



SOME OF OUR HAPPY CLIENTS



هيئة كهرباء ومياه دبي
Dubai Electricity & Water Authority



INVESTMENT
CORPORATION OF
DUBAI



الهيئة الاتحادية للجمارك
Federal Customs Authority



SOME OF OUR HAPPY CLIENTS



上汽集团



A hotspot for success in the heart of the city

- Strategically located Corporate office and other branches world-wide
- R & D and Solution Centre translates innovations to actions
- Innovative Management Team qualified from top B-Schools and Universities
- A pool of skilled resources with strong expertise and domain competencies across various jobs ranging from Recruiters, Management & IT Consultants, Experts, etc.
- Integrated Facilities – Digital and physical library, COE practice, world-class integrated training center, Sales Zone, Conference Room, Developer Zone, etc.
- High-speed Wireless Connectivity, Calm and Secured Environs, Hi-tech Meeting room, Café & Lounge, 24 hours manned and Keycard Access, Copy/ Print Services, Event space, Coffee/ Tea area, etc
- Direct connection to Client Environment and engagement through virtualization





At SEAL Infotech, we value our quest to provide outstanding services every single time we collaborate with customers globally. And it is our customers' trust in us that helps us build long-term associations with all of them.

In the ever-changing business and technological landscape, SEAL Infotech successfully supports its customers by offering a wide range of services and solutions like ERP Consulting and Implementations, Advanced Technical Support and Outsourcing, to name a few.

SEAL Infotech has always been a progressive organization with a pulse on the global technological market. In 2021, we are venturing into a new strategic business unit, Digital Marketing and Digital Media Solutions, an ever-growing industry, to serve our existing and new customers globally. It is our endeavor to become a one-stop technology and digital services provider with cutting-edge solutions for all our customers.

Mohammed Mushtaquddin Khan
CEO & Managing Director



Mohammed Mushtaquddin Khan

Chief Executive Officer / Managing Director

An accomplished leader and global management professional with over 30 years of international experience of driving technology led business transformation programs across multiple industry sectors. In end-to-end planning, design and implementation of very large scale (>\$US100 million) SAP programs and also driving technology led business transformation programs across multiple industry verticals including Retail, FMCG, Automotive, Manufacturing and Technology. Rich experience in business development through strategic partnerships, inspire multi-disciplinary technical teams and consistently delivering exceptional value to clients.



Mohammed Abulbarkaath Khan

Head of Projects

Senior Enterprise Solution Consultant and Certified Project Management Professional with over 10 years of leading projects of various technologies. Successfully managed many large multimillion-dollar business transformation projects throughout the region and achieved the highest customer satisfaction. Certified SAP Consultant in multiple modules including SuccessFactors. Expert in Project Scoping, Strategic Planning, Risk Assessment and Project Deployment.



Koteswara Rao. P

Chief Digital Officer

Tech-savvy and Integrated Marketer offering over 20+ years of experience in Corporate Business, Digital Marketing and Business Development with in-depth knowledge of global markets and trends. Have broad knowledge in coordinating projects and ensuring a high level of customer satisfaction. Obtained two patents related to film industry ecosystem and realty ecosystem. An outgoing individual, self-starter with the proven ability to manage multiple projects and tasks in a fast-paced environment.

WHY CHOOSE US ?



People

Our customers' success is our success. That's where our extraordinary team comes into picture. We have invested in our people who are truly outstanding and experts in their own domains.



Quality

We provide professional and excellent products and services at affordable costs to our clients, which is utmost important for us. We are committed for quality and cutting-edge IT solutions.



Delivery

We always strive to deliver enterprise services and solutions to our customers within a designated time and we keep our commitments unbroken and go extra mile to serve our clients globally.



Support

We are one-stop technology support services provider capable of implementing and delivering an innovative, collaborative and effective solutions with quality assurance systems.



Consulting

We promise to deliver the all-inclusive consulting services to organizations with the aim to give them unique competitive advantage.



Industry Expertise

Continuously delivering profitable business outcomes to almost 16 industry verticals including Automotive, Retail, Healthcare, Manufacturing, Engineering, and so on.



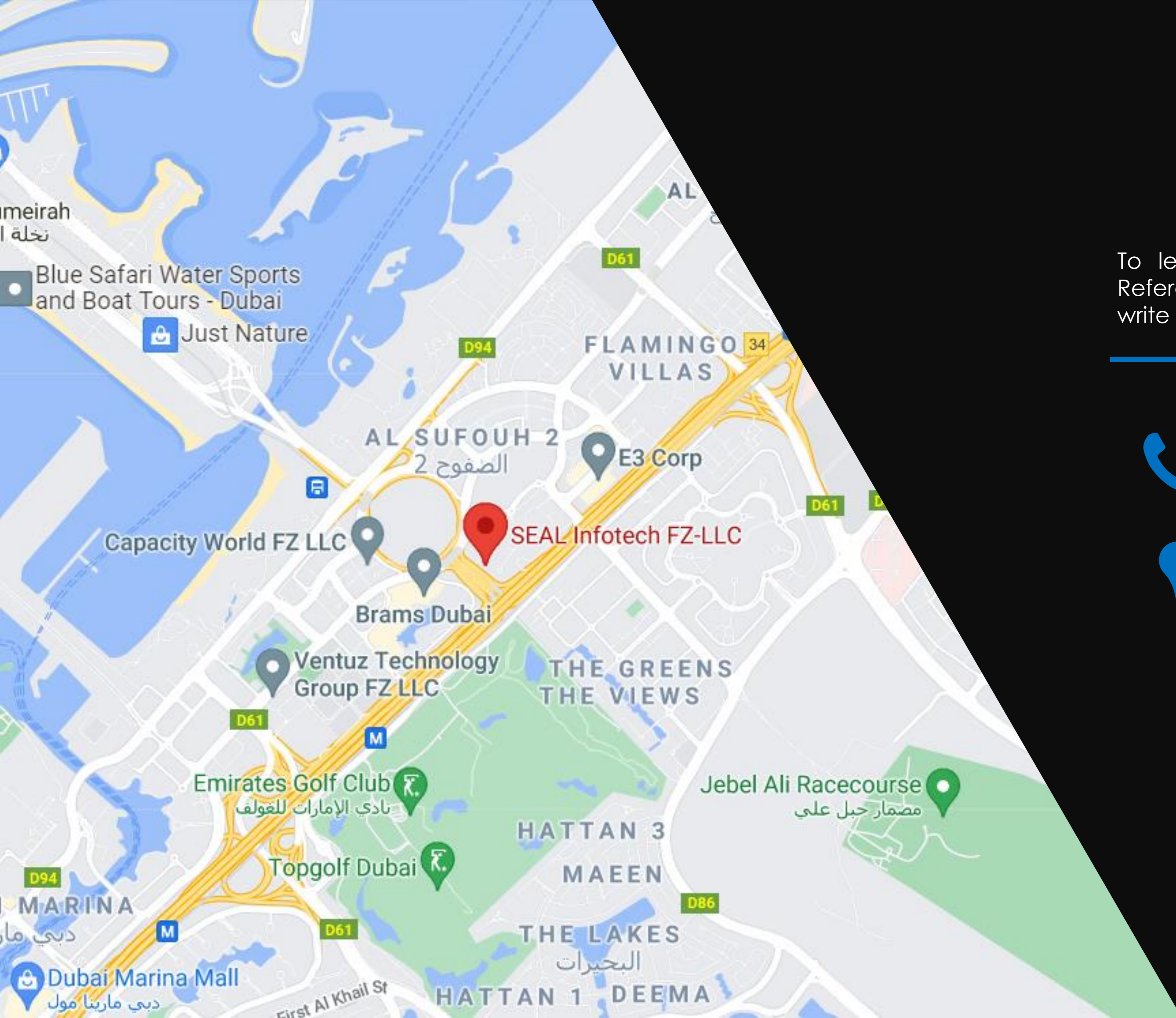
Certified Gold Partner

Certified Gold Partner of SAP & Microsoft offering Consulting, Technology & Support Services to global customers and implementing cost-effective strategies, development, implementation, etc



Process Automation

SEAL maximizes the profitability of your business operations by minimizing the operational costs using Innovation & Automation Anywhere.



To learn more about our Service Offerings, Customer References, Capabilities and Industry Experience, please write us an email or call us at our office

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